



Providing solutions for a healthier, more sustainable future

The Yield Lab is one of the world's leading early stage AgTech venture capital funds, with operations in the USA, Ireland, Buenos Aires and Singapore. The European fund invests from seed to later stage, with an accelerator programme and a follow-on fund. We are an impact fund, with investments that reduce the environmental footprint of food production and agriculture, without compromising on financial returns for investors.

The Yield Lab Europe has recently closed a new 10 year fund and are now looking to hire a Principal to work on the origination, selection and management of investments across Ireland and Europe.

Day to day, you will be meeting with companies, writing investment cases, doing the due diligence, valuing deals and closing out investments, as well as providing mentoring and support to portfolio companies and assisting on growth and exits. You can expect to work on the whole investment process from start to close.

The successful candidate will be entrepreneurial minded, with a strong academic background and senior management experience within a VC fund.

Responsibilities:

Organise Deal Flow Process & Investment Activity:

- Proactively sourcing prospective investments & generating deal flow through a combination of networking, thematic desk research, etc.
- Perform research financial analysis
- Prospect and organize industry, financial due diligence on potential investments
- Manage initial deal flow screening alongside our investment partners & CRM updating
- Attending investment conferences in Europe

Manage the Investment Process:

- Evaluating proposed investments and preparation of Investment Committee papers
- Supporting deal execution, including negotiation, due diligence, term sheets, closing, and funding of approved investments



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- Responsibility for managing Portfolio Company reporting and preparing draft quarterly portfolio review presentations
- Preparing transaction models (cap table and returns, independent financial models, etc.)

Drive Portfolio Management and Organisational Growth:

- Assisting partners and investment directors with portfolio company monitoring and management
- Participating in Investment Committee reviews
- Reporting on the firm's investment activity and portfolio performance and fund returns data with team
- Co-ordination and relationship building with our international offices and colleagues
- Supporting fundraising activities such as investor due diligence and data room management
- Relationship building with other venture capital funds, government agencies, research institutes and universities, and ecosystem development
- Review and planning of accelerator programming with team
- Oversight of marketing, brand building and PR activities with team

The successful candidate will have:

- 7-10 years relevant professional experience, with 3+ years' senior management experience at a top-tier venture capital firm
- Excellent academic background, ideally ACA or CFA qualified
- Interest in process management and multi-tasking across a large number of ongoing transactions – you will need to be able to drive deal negotiation, management of counsel, review of legal documents and be familiar with standard venture terms and concepts
- Strong leadership, problem-solving and analytical skills – ability to evaluate proposed investments from multiple perspectives (strategic fit, market opportunity, operational capability, business model, etc...)
- Concrete demonstration of ability to identify and assess opportunities in our sectors of interest
- Excellent financial modelling and valuation skills
- Excellent interpersonal skills – ability to demonstrate good relationships with decision makers in our field and experience of collaborative work.